



## APPLICATION FOR HOSTED BUYER PROGRAM

**2 – 4 September 2019**

Abu Dhabi National Exhibition Center (ADNEC),  
Abu Dhabi, United Arab Emirates (UAE)

Applications will not be considered  
unless completed in full

Contact details			
Title: <input type="checkbox"/> Mr. <input type="checkbox"/> Ms. <input type="checkbox"/> Other prefix (please specify)			
Full name:		Position:	
Company/Organization:			
Address:			
City:	State/Province:	Postal Code:	Country:
Tel.:	Mobile:	E-mail:	
Tax ID:	Head Office <input type="checkbox"/> Branch <input type="checkbox"/>		

Please fill out where applicable. Please provide as much information as possible to give us a full understanding of your business profile. This helps us to evaluate your eligibility to participate in the Hosted Buyer Program which includes the coverage of the costs for 2 nights of accommodation (min. 3-star hotel) and of one return flight.

1. What is your main business?			
<input type="checkbox"/> Agricultural Cooperative	<input type="checkbox"/> Farmer Organization	<input type="checkbox"/> Regional Dealer / Distributor	
<input type="checkbox"/> Agricultural Government Agency	<input type="checkbox"/> Feed Producer	<input type="checkbox"/> Researcher / Engineer	
<input type="checkbox"/> Agricultural Investor	<input type="checkbox"/> Importer / Trader	<input type="checkbox"/> Other	
<input type="checkbox"/> Breeder	<input type="checkbox"/> Manufacturer	_____	
<input type="checkbox"/> Farmer	<input type="checkbox"/> Processor		
2. If you are an Importer/Trader, Dealer/Distributor, please answer questions 2.1 and 2.2			
2.1. Which brands do you distribute and from which countries of origin?			
A.			
B.			
C.			
2.2. Which product and feed processing companies do you do business with?			
Company Name A	Contact Person	E-mail	Tel.
Company Name B	Contact Person	E-mail	Tel.
Company Name C	Contact Person	E-mail	Tel.

Date: \_\_\_\_\_ Company stamp and legal signature



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### 3. Which animal species are you focused on?

- |                                       |  |
|---------------------------------------|--|
| <input type="checkbox"/> Poultry      | <input type="checkbox"/> Sheep   Goats |
| <input type="checkbox"/> Beef cattle  | <input type="checkbox"/> Aquaculture   |
| <input type="checkbox"/> Dairy cattle | <input type="checkbox"/> Other: _____  |
| <input type="checkbox"/> Camels       |  |

### 4. Which products are you interested in?

- |   |   |
|---|---|
| <input type="checkbox"/> Breeding animals, breeding programs, reproductive technology | <input type="checkbox"/> Animal housing and shed construction           |
| <input type="checkbox"/> Feed storage, feed production                                | <input type="checkbox"/> Climate and environmental technology           |
| <input type="checkbox"/> Keeping and feeding technology                               | <input type="checkbox"/> Technology for faeces, solid and liquid manure |
| <input type="checkbox"/> Milking and cooling technology                               | <input type="checkbox"/> Livestock environment protection               |
| <input type="checkbox"/> Transport vehicles, transport services                       | <input type="checkbox"/> Waste treatment                                |
| <input type="checkbox"/> Veterinary medicine  | <input type="checkbox"/> Renewable energy (EnergyDecentral)             |
| <input type="checkbox"/> Feed and other farm inputs                                   | <input type="checkbox"/> Other: _____                                   |

### 5. How are you involved in the buying process?

- Directly  Indirectly

### 6. Are you the final decision-maker in the buying process?

- Yes  No

### 7. What is your position/role within your company?

### 8. How much do you/your company intend to invest in technology and services over the next 12 months?

### 9. Are you planning any major new procurement project over the next couple of years?

- Yes  No

### 10. If yes, in which areas?

Date:

Company stamp and legal signature



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11. If you are a farmer or work in a cooperative or other farming organization, please answer the whole of Question 11:		
<b>11.1. Total cultivated area</b>		
<input type="checkbox"/> 1-5 hectares (1-32 rai)	<input type="checkbox"/> 17-80 hectares (101-500 rai)	<input type="checkbox"/> 321-800 hectares (2,001-5,000 rai)
<input type="checkbox"/> 6-16 hectares (33-100 rai)	<input type="checkbox"/> 81-320 hectares (501-2,000 rai)	<input type="checkbox"/> 801-1,600 hectares (5,001-10,000 rai)
<b>11.2. Number of breeding sows on the farm</b>		
<input type="checkbox"/> 1-49	<input type="checkbox"/> 100-199	<input type="checkbox"/> 500 or more breeding sows
<input type="checkbox"/> 50-99	<input type="checkbox"/> 200-499	
<b>11.3. Number of camels on the farm</b>		
<input type="checkbox"/> 1-99	<input type="checkbox"/> 400-999	<input type="checkbox"/> 2,000-4,999
<input type="checkbox"/> 100-399	<input type="checkbox"/> 1,000-1,999	<input type="checkbox"/> 5,000 or more camels
<b>11.4. Number of layer hens and pullets on the farm</b>		
<input type="checkbox"/> 1-2,999	<input type="checkbox"/> 10,000-29,999	<input type="checkbox"/> 100,000-499,999
<input type="checkbox"/> 3,000-9,999	<input type="checkbox"/> 30,000-99,999	<input type="checkbox"/> 500,000 or more layer hens and pullets
<b>11.5. Number of broilers on the farm</b>		
<input type="checkbox"/> 1-9,999	<input type="checkbox"/> 50,000-99,999	<input type="checkbox"/> 200,000-499,999
<input type="checkbox"/> 10,000-49,999	<input type="checkbox"/> 100,000-199,999	<input type="checkbox"/> 500,000 or more broilers
<b>11.6. Number of turkeys on the farm</b>		
<input type="checkbox"/> 1-499	<input type="checkbox"/> 3,000-9,999	<input type="checkbox"/> 30,000-99,999
<input type="checkbox"/> 500-2,999	<input type="checkbox"/> 10,000-29,999	<input type="checkbox"/> 100,000 or more turkeys
<b>11.7. Number of dairy cows on the farm</b>		
<input type="checkbox"/> 1-29	<input type="checkbox"/> 100-199	<input type="checkbox"/> 300 or more dairy cows
<input type="checkbox"/> 30-99	<input type="checkbox"/> 200-299	
<b>11.8. Number of finishing cattle on the farm</b>		
<input type="checkbox"/> 1-49	<input type="checkbox"/> 100-199	<input type="checkbox"/> 300 or more finishing cattle
<input type="checkbox"/> 50-99	<input type="checkbox"/> 200-299	
<b>11.9. Number of veal calves on the farm</b>		
<input type="checkbox"/> 1-49	<input type="checkbox"/> 100-199	<input type="checkbox"/> 300 or more veal calves
<input type="checkbox"/> 50-99	<input type="checkbox"/> 200-299	
<b>12. Please name two companies you have bought products from in the past 2 years:</b>		
1.		
2.		
<b>13. Please recommend up to 3 additional professionals who could attend EuroTier Middle East as a Hosted Buyer:</b>		
Name	Company	E-mail/Phone
Name	Company	E-mail/Phone
Name	Company	E-mail/Phone

Please sign and stamp each page before submitting.

Date: \_\_\_\_\_ Company stamp and legal signature