

Export + Distribution of German agricultural and farming products/technologies to the UAE, Oman, Qatar, Kuwait



21st and 22nd of September 2021

08.30 am – 13.15 pm

Subsequent individual discussions



Online via Webex
(the forum will be held in English)

Qatar's strategy for food security, the National Strategy for Food Security 2019 – 2023, aims to build a self-sufficient economy. Local production is planned to meet 60% of local food needs, by investing in existing and new farms, which are supposed to double to around 3000 farms. Many farms are already computerized into aquaponic greenhouses and avoid the use of chemical pesticides or fertilizers.

Kuwait's agricultural sector accounts for 18,900 Hectare and operates by using international and local institutions, as well as technologies. The country is ranked 27 out of 133 countries on the Global Food Security Index. Kuwait's fresh water is obtained through desalination and irrigation is provided through sewage. Nearly the entire sector is supported by the state, with some private sector investments.

Oman's strategy for food security and self-sufficiency is called Oman Food Security Strategy 2020-2040. The government is concentrating on the broad development of various agricultural industries and farming. The focus is on fishing, honey extraction, dairy, beef, poultry and more. The estimated annual growth rate of both sectors is estimated to be around 4.8% until 2025. In 2019, 160 projects in livestock, agriculture and fisheries were implemented by the private sector. Oman is already a net exporter of fish and fish products. Important topics for the future are: Aquaculture, organic and smart farming, as well as e-commerce.

The UAE's *Sustainable Agriculture System* has been promoting farming efficiency and self-sufficiency since 2020. The focus is on increasing self-sufficiency in agricultural crops, the average farming income and the workforce in the sector as well as reducing irrigation per unit of production. Important future topics are "soilless" agricultural techniques, green-house technologies, modern irrigation systems and hydroponics, breeding, agricultural waste, treatment and recycling of organic waste and water, generation of energy from biomaterials and natural resources, as well as modern information technologies in agriculture such as farm IOT, monitoring and irrigation, use of robots, drones, artificial rain (cloud seeding) and analytical systems.

Partners and supporters:



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Industrie- und Handelskammer
المجلس الألماني الإماراتي
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Agricultural Machinery
Association



German Industry and Commerce
Kuwait | Oman | Qatar | UAE
المكتب الألماني للصناعة و التجارة
الإمارات العربية المتحدة | الكويت | عمان | قطر



Program 21st September 2021, UAE and Oman:

- 09:00 am Welcome by the Hanover Chamber of Commerce and Industry and the Federal Ministry of Food and Agriculture
- Oliver Oehms, CEO, German Emirati Joint Council for Industry and Commerce
 - Bernd Koch, CEO, DLG International, German Agricultural Society
 - UAE Ministry of Climate Change and Environment
 - Oman Ministry of Agriculture and Fishery
 - Sousann El Faksch, Head of the Representative Office in Oman
- 10:00 am Start of the individual workshops

United Arab Emirates

10.00 – 11.30 Uhr

Agriculture and Animal Farming (Moderation AHK UAE, Katharina Didszuhn and Daisy Schmidt)

- **Agriculture and Animal Farming in the UAE,**
Markos Tibbo, Senior Livestock Development Officer, Food and Agriculture Organization of the United Nations (FAO) - tbc
- **Vertical Farming,**
Charlie Wang, Senior Vice President + Ralph Nehme, Senior Director BD, Aerofarms
- **Hydroculture, Aeroponic, Aquaponic,**
Alexander Kappes, Chief Executive Officer, Greener Crop
- **Camel dairy industry – Livestock, breeding, milking machines,**
Priv. Doz., Dr. Dr. Habil. U. Wernery, Scientific Director

Oman

11.30 – 13.00 Uhr

Agriculture and Animal Farming Co-Moderation Representative Office Oman, Sousann El Faksch + Alexander Haus, Head International Projects, VDMA Agricultural Machinery)

- **Animal Farming in Oman,**
Ministry of Agriculture and Fisheries Oman (tbc)
- **Use and regulation of pesticides in Oman,**
Shahinaz ALshezawi, Lab Manager, International Quality Lab (IQL)
- **Hydroponics investments in the Omani market**
Volkan Yilmaz, Yitti Village,
- **Market information on flour production,**
Enno Mehlo, Chief Operation Officer, Sohar Flour Mills
- **Dairy Industry,**
Ahemd Al Ghafri, Chief Support Officer, Mazoon Dairy

Program 22nd September 2021, Qatar and Kuwait

09:00 am Welcome by the Hanover Chamber of Commerce and Industry and the Federal Ministry of Food and Agriculture

- Bernd Koch, CEO, DLG International, German Agricultural Society
- Qatar Ministry of Municipality and Environment
- Dr. Markos Tibbo, Food and Agriculture Organization of the United Nations, Kuwait
- Kathrin Lemke, Head of Representative Office Qatar, AHK
- Marion Chehab, Head of Representative Office Kuwait, AHK

10:00 am Start of the individual workshops

Katar und Kuwait

10.00 – 11.30 Uhr

Agricultural and Animal Farming, Moderation Representative Office Katar: Kathrin Lemke

- **Overview of Agricultural Status Quo and Advances in Kuwait under the Desert Agriculture and Ecosystems Program**
Dr. Krishna Kumar Sugumaran, PhD., Associate Research Assistant, Desert Agriculture and Ecosystems Program, Kuwait Institute of Scientific Research (KISR)
- **Overview of the Status Quo and Advances in Animal Farming in Kuwait**
Abdulaziz Al-Ateeqi, Vice Chairman of the Board of Directors of the Union of Fresh Dairy Producers in Kuwait, Research Associate at the Kuwait Institute of Scientific Research (KISR)
- **Dairy production in Katar**
Adam Douglas Peffer, General Manager-Farm, Baladna
- **Poultry and challenges in Kuwait**
Dr. Hanan Al-Khalaifa, Research Associate at the Kuwait Institute of Scientific Research (KISR)
- **Agrotech**
Hamad Al-Kulaibi, BioHydro Kuwait, Consultant with the Kuwait Foundation for the Advancement of Science (KFAS and the Public Authority of Agriculture (PAAF))
- **Vertical Farming**
EtEVER (tbc)

Registration

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Contact person:

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Please send your registration to:

E-Mail: international@hannover.ihk.de

Participation fee:

80,00 Euro + 19 % VAT. (gross 95,20 Euro) *

The participation fee includes participation in the Forum
the expert lectures and individual discussions.

21st. of September 2021::

22st. of September 2021:

I/We are participating in the forum "Export promotion of German agricultural and agricultural products to the UAE, Qatar, Kuwait, Oman":

Surname, First Name

Surname, First Name

E-Mail

Phone

Invoice address:

Company

Street

Postal code, City

Date

Signature

Terms of payment and data protection:

Please transfer the participant fee only after receipt of the invoice. The participant fee is also due if a possible cancellation is not made in writing at least seven days before the event date, as otherwise no cost-covering implementation of the event can be guaranteed. We reserve the right to cancel the event up to three working days before the start date if a certain number of participants is not reached.

The Hanover Chamber of Industry and Commerce collects the data you provide above in connection with your registration for a seminar. Further information pursuant to Art. 13 and 14 DS-GVO on the processing of your data and our GTC can be found at www.hannover.ihk.de/infopflichten_ihk (document number: 081824058).

Registration for individual discussions

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I / We are interested in individual discussions with the speakers on the topic of:

- Agricultural Export Promotion: Ralf Pohle, Marketinggesellschaft der niedersächsischen Land- und Ernährungswirtschaft e. V.
- Eurotier Middle East, March 21–23, 2022 in Abu Dhabi: Sibel Karaoglan, Project Manager Exhibitions, German Agriculture Society
- Agricultural Machinery Association: Alexander Haus, Head of International Projects VDMA e.V.

United Arab Emirates

- Agribusiness in VAE
AHK VAE
- Agriculture and Animal Farming in the UAE,
Markos Tibbo, Senior Livestock Development Officer, Food and Agriculture Organization of the United Nations (FAO) – tbc
- Vertical Farming,
Charlie Wang, Senior Vice President + Ralph Nehme, Senior Director BD, Aerofarms
- Hydroculture, Aeroponic, Aquaponic,
Alexander Kappes, Chief Executive Officer, Greener Crop
- Camel dairy industry – Livestock, breeding, milking machines,
Priv. Doz., Dr. Dr. Habil. U. Wernery, Wissenschaftlicher Leiter

Oman:

- Agribusiness in Oman
AHK VAE, Office Oman
- Animal Farming in Oman,
Ministry of Agriculture and Fisheries Oman (tbc)
- Use and regulation of pesticides in Oman,
Shahinaz ALShezawi, Lab Manager, International Quality Lab (IQL)
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Katar + Kuwait:

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AHK VAE, Office Katar
- Overview of Agricultural Status Quo and Advances in Kuwait under the Desert Agriculture and Ecosystems Program
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